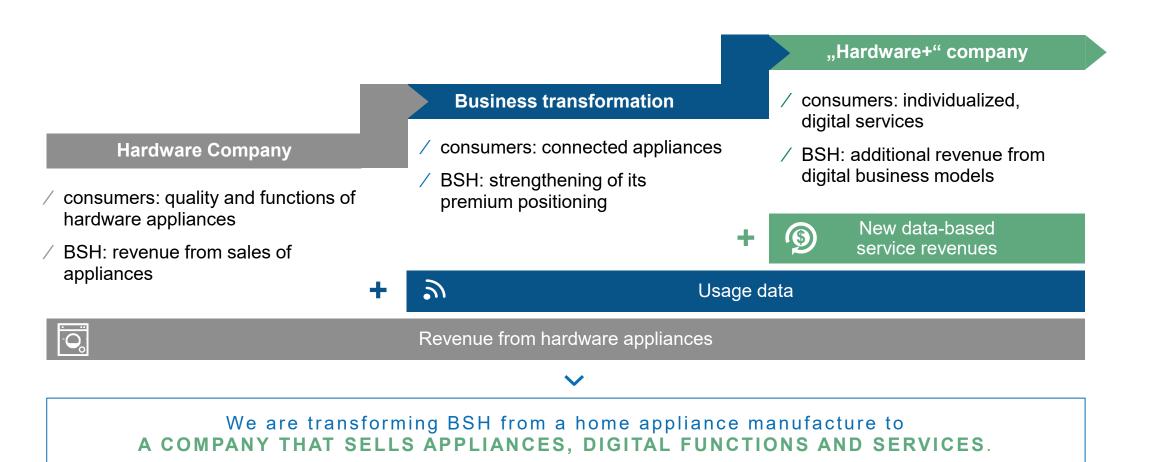


Our goal is to transform BSH into a "Hardware+" company

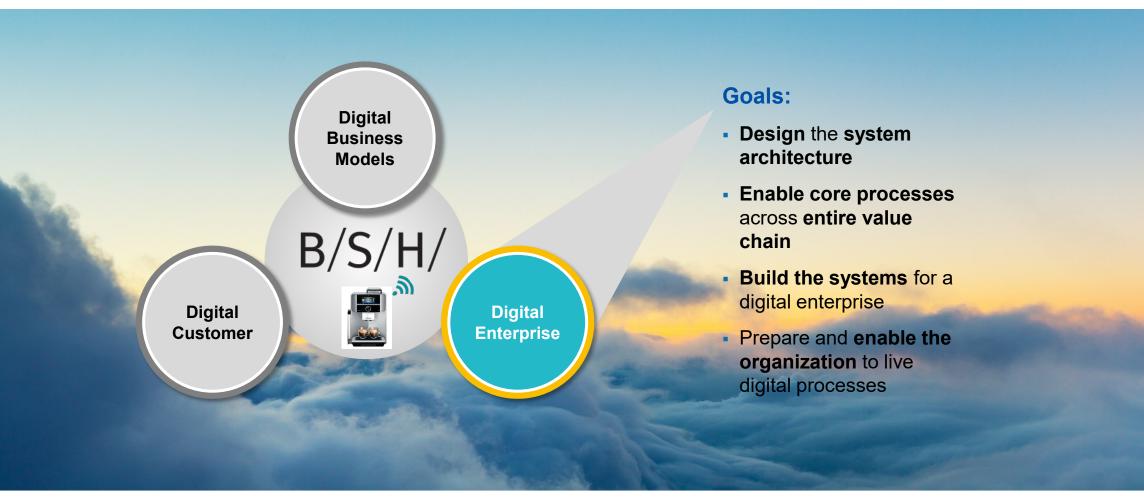


Hardware+ | Home Connect

BSH's Home Connect involves product categories, brands, functionalities & service partners

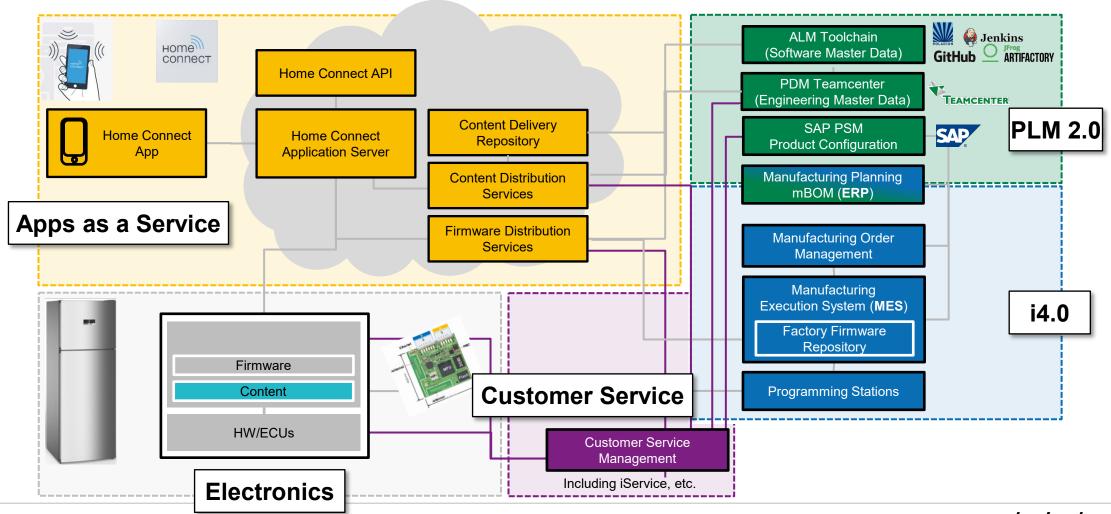


Digitalization @ BSH | Three Dimensions of Digitalization



Hardware+ | How does PLM 2.0 support it

PLM 2.0 within Product as a Platform new architecture - components & interfaces



BSH Digitalization | Influence on BSH Organization



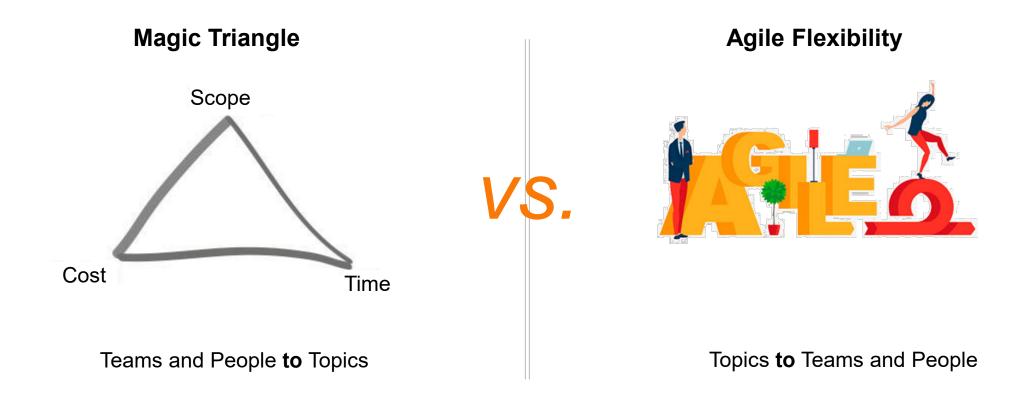
Digitalization influences our way of working





SAFe | What does Agile mean for companies

Fixed Teams replace fixed Scopes



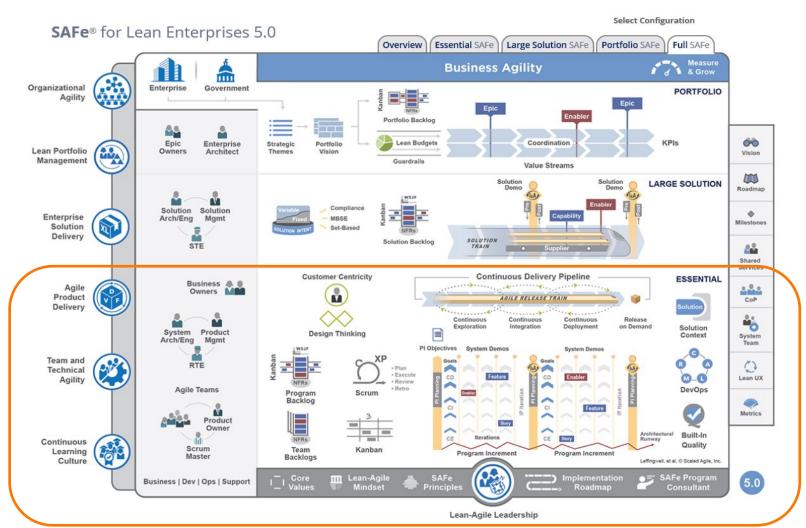
SAFe | What does Agile mean for companies

The Four Values of The Agile Manifesto

- Individuals and Interactions over Processes and Tools (over **not** instead of...)
 - Working Software over Comprehensive Documentation
- 3 Customer Collaboration over Contract Negotiation
 - Responding to Change over Following a Plan

SAFe | Implementation

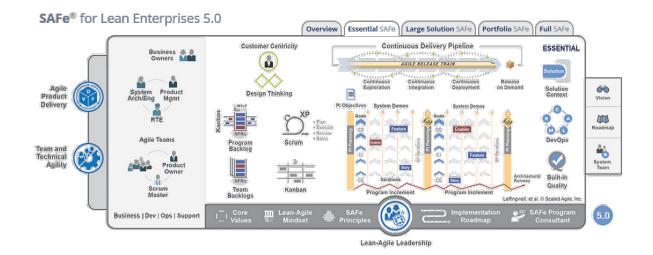
PLM 2.0



ART PLM 2.0

SAFe | Implementation

Achievements within the Program



Currently we reached a level of 65% –
70% within the PLM 2.0 Program

Major achievements:

- Well-established meeting structure according to Scrum and SAFe
- Onboarding of Business Owners and Team (> 120 Member)
- Good Backlog (JIRA)
- Good Meeting-Structure

Room for improvement:

 Regularly challenging value of work results (committed Objectives <70%)

SAFe | Implementation

Achievements within BSH

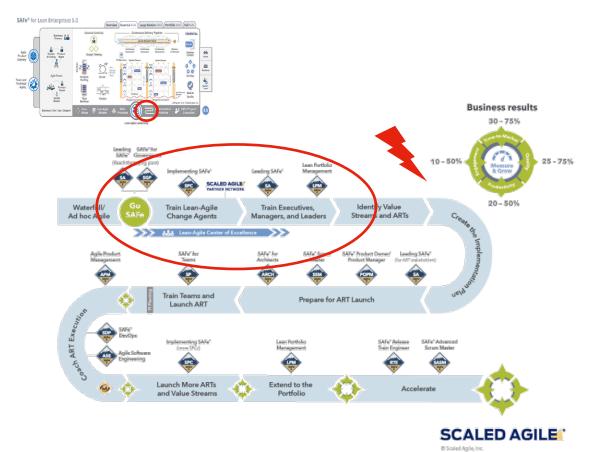


Figure 1. SAFe Implementation Roadmap

Current situation within the BSH:

- No consequent implementation of Agile and SAFe
- Some IT- and Electronic Projects use SAFe and LeSS
- Several teams use SCRUM or Kanban
- No regulations and carrier path incl. roles
- No training concept for employees e.g. executives, manager and leaders

Room for improvement:

Currently we reached a level of 10% 20% to become Agile within the BSH

Company Organization



- Commitment of executives and mangers + GO!
- Change of the organization, regulations and processes are required
- Trainings and understanding for all managers and employees are needed
- Lean-agile leadership can lead to a perceived loss of power and control for managers
- New career paths, motivational and pay systems are necessary
- Employees must decide independently, bear responsibility and have to deliver

The organization of the company has to be changed

or

is willing and within the change

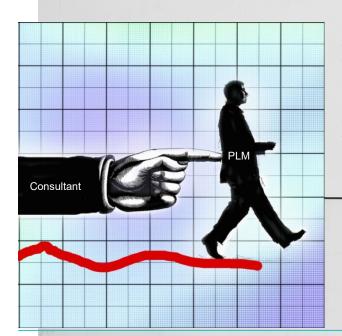
Offshore



- Agile teams work best together in one place
- Lacking standardized processes and reporting leads to delays and rare traceability
- Multiple backlogs in the process leading to problems with priorities, understanding and "good" delivery
- → Offshore hinders successful agilisation
- → Offshore delays our deliveries

Teams should meet in person

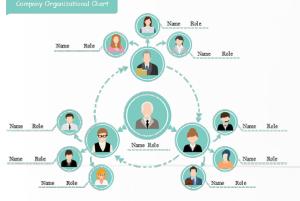
External Consultants



- ➤ 12 external consultants were hired to build up know-how: 9 of them were dismissed within 3-6 months due to lack of know-how and experience
- ➤ The importance of planning and top management decisions was not prioritized enough by consultants
 - → Set clear goals and guidelines for consultants and track them regularly in every sprint
- → Retain good consultants to ensure team stability and quickly separate from bad consultants

Closely Check external consultants in advance

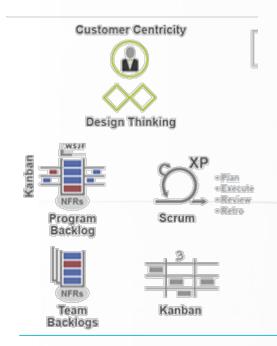
Program Organization



- All team members including all key managers in the program environment must be trained (Scrum and SAFe)
- Organization in the program must be reorganized including architects, PO etc. roles and all meetings/cadences
- Backlog replaces requirement specifications and must be very well maintained and structured (JIRA)
- Patience: it takes about 1 year until agility is anchored in teams and real added value is created (with Release Train > 100 employees)

Immediately change the entire program

Importance of Details



- ➤ The teams (100%) and roles (≥50%) are stuffed
- ➤ All team members need to know the methods, their roll and topics
- The management supports that the teams stay stabile
- Architecture within Business and IT is completely implemented and supported
- Meeting Pattern is defined and installed
- Backlog are structured and maintained

The details support the success

SAFe | Key Learnings Summary

- The organization of the company has to be changed
 - Teams should meet in person
- Closely **check external consultants** in advance
 - Immediately change the entire program
- The details support the success

Hardware+ | First Products

Cookit

- Product / Hardware
- Connected / Home Connect
- Plus+ / Digital Services
 - Download Recipes
 - Automatic Updates
 - Monitoring Recipes via Smartphone or Tablet
 - ❖ Voice Control via Alexa / smart device





