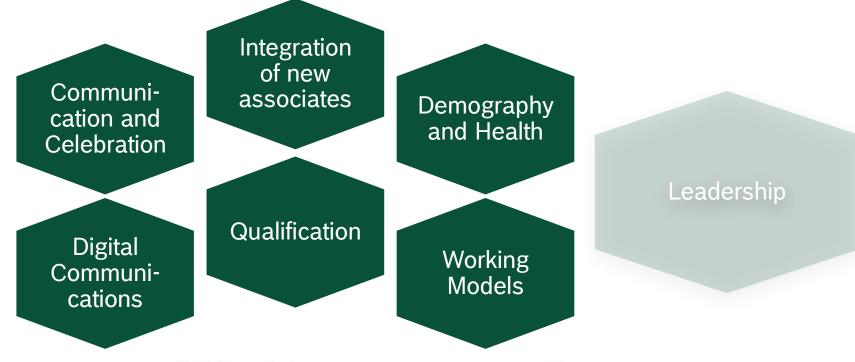


What - My Good Practice to share

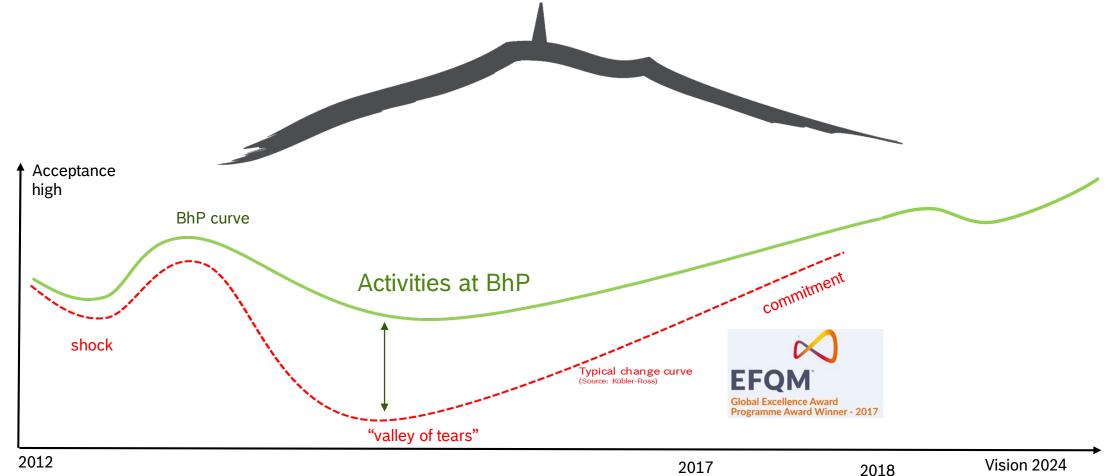
► Some key areas, how we inspire and motivate the people at BhP







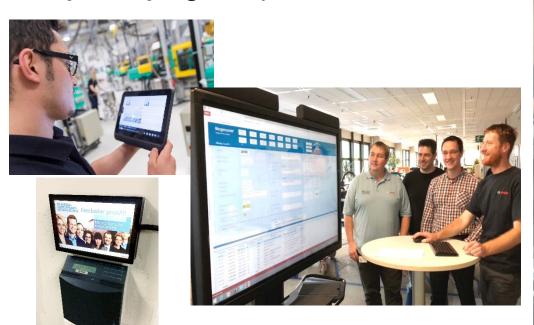
Why – Where are we coming from?



Value added - Digital Communications / Media

Digital Communication

- ► Positive regular contact with **Mobile Devices**
 - **▶** Benefits: What's in for the user
- **▶ Day-to-day** digital experiences







Value added - Communications and Celebration





Value added - Communications and Celebration



DRIVE THE CHANGE
TOGETHER



Value added - Communications and Celebration







Communication and

Value added – Integration of new BhP-associates

Integration of new associates

► Monthly Onboarding-event with plant management





Value added – Integration of new BhP-associates

Integration of new associates

"Get to know how the Allgäuer thinks and ticks"

A morning for newcomers and interested associates









Value added – Qualification and associates



- ► Personnel development across all levels,
 - ► for all ages
 - ► from **apprentice** to plant manager
 - from un- and semi-skilled associates to specialist, direct and indirect employees





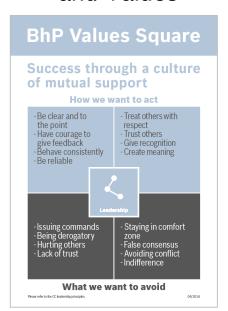




Value added - Demography and Health

- **▶** Demography-conscious personnel management
- ▶ Our 3 columns

Leadership and Values







Comprehensive Health program





Value added - Working models at BhP



▶ Shifts at BhP

- 1. Day shift / Normal shift
- 2. Rotating shift
- **3. Mobile shifts** (20h / month)
- 4. Mobile working and Home Office
- 5. > 200 part time models
- 6. > 400 part time associates

Day shift	Beginning	End
Flexible time frame	06:30 am	06:30 pm
Core time	09:00 am	03:00 pm

Rotating shift	Beginning	End
Early shift	05:00 am	01:30 pm
Late shift	01:30 pm	10:00 pm
Night shift	10:00 pm	05:00 am



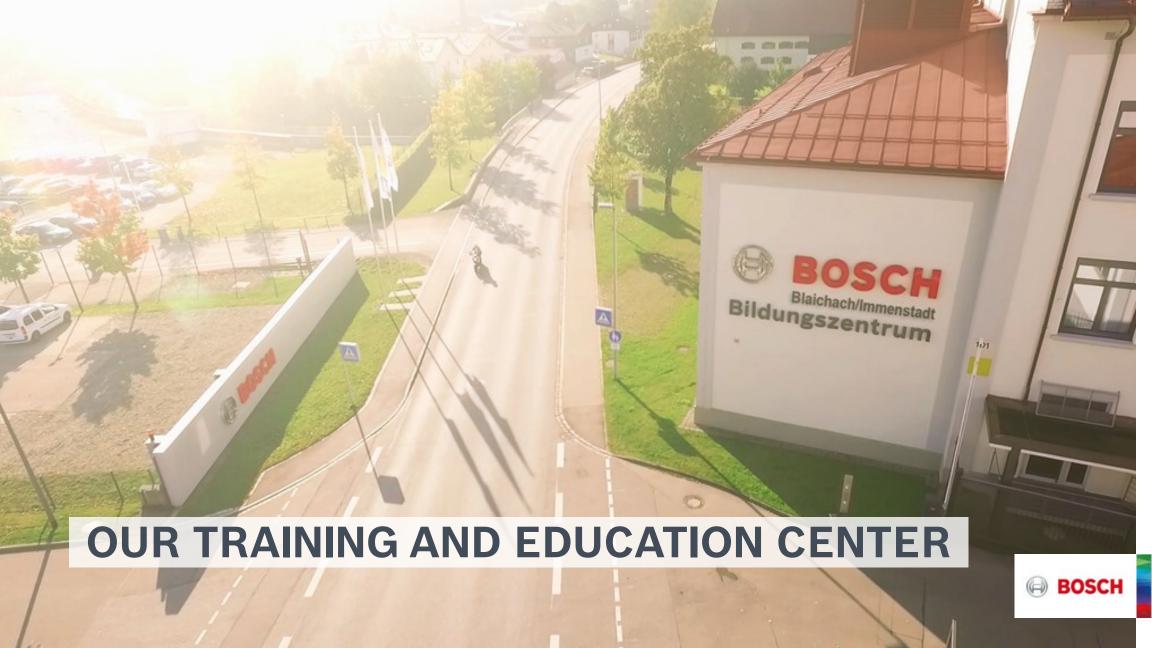
Value added - Attractions at BhP

► "We for you"

RFID Canteen	Mobile working / Home office	Contract of employment of indefinite duration after an apprenticeship	Modern restructuration of break rooms	Takeover of all apprentices
Summer family festival	Physio - Therapist	Discount for apprentices in the canteen	Group incentives	Scholarships for un- and semiskilled
Center of Training	Vacation care for children	Allowances for good performances	Football tablets	Assessment Centers
eBike / eSmart rental	Sports groups (KSF)	Refugee aid	Private phone and internet usage	Contact with universities (HS Kempten)
Winter Sports day	Ice cream machines	Apprentice sports day	MAE auctions	Coffee – app. 25 % price reduction
Bakers car	Anniversary celebration	Befit rooms	Health management	HR process time 2/17/14
New inspiring cafeteria	Seminars – Blue advanced traing programme	Free health check-ups	Stay abroads at other Bosch locations	200 different part-time models
New MED rooms	New plant security	Additional entrances at the parking areas	High employment	Social benefits (BAV,)
Ventilation Building 220	New Snack machines	Safe Workplaces	Internationality	Modern office design











How did we improve ourselves

Associates Survey

- "I am proud to work for the Bosch group": 2015 83 % > 89% 2017
- "I enjoy my work": 2015 75% > 82% 2017

Recognition

- Great place to Work-Award for Germany, Bavaria and the Allgäu in 2017 (external bench-mark award)
- Plant Blaichach as site role model I4.0 at the "Robert Bosch-Weltkonferenz"
- EFQM 2017 Award Winner ©









Following Steps

► Further deepening of our strategic direction and shaping the content









THANK YOU

